

**ATTENTION!**

*Limited Seating*



Dr. Eric Murray

Team Training Associates

35 yr. decorated LE veteran.  
Training Academy Commander  
SWAT, Narcotics, Auto Theft  
IADLEST/ NESPAC/ POST  
US Navy Advanced MGT  
FBI NA Guest Lecturer  
Harvard Executive Alumni  
Executive Coaching  
Strategic Planning  
Organizational Analyst  
Human Performance MGT  
Team Dynamics  
Executive Team Development

*Small class size +  
Focused Coaching =  
Confidence/ Results*

# Team Training Associates Performance Leading Practitioner Course©

*Date: October 1-3, 2024*

*Time: 8:30am-4:30pm*

*Location: The Meeting House, 895 Riverside Drive, Thompson, CT. 06255*

**FEE: ONLY \$695.00**

### Course Description:

This intensive workshop is designed for Emerging Leaders-FTO's/ First Line Supervisors/ Managers/ Leadership Trainers.

The PERFORMANCE LEADING (PL) PRACTITIONER COURSE© uses a multi-dimensional leading approach designed to enhance leader EFFECTIVENESS and CONFIDENCE while increasing EMPLOYEE ENGAGEMENT, DEMONSTRATED ABILITY and OFFICER WELLNESS.

PL incorporates an evidence based decision support process, providing leaders with an easy and practical diagnostic tool they can quickly use. Though PLM is easily operationalized, the theoretical framework is supported by academic, evidence-based research, industry standard best practices, and real-world application.

PLM Practitioners will learn to identify eight (8) core worker performance states (PS) and apply corresponding leader responses (LR).

Participants will gain valuable insights and practical experience through real world case study analysis and coached- practiced simulations during the 3 days. Upon completion, practitioners will have the confidence to apply the strategies in their workplace. They will also learn valuable PLM coaching strategies and mentoring skills to help them develop members in their workplace.

### Workshop focus:

- Performance Leading Model©
- PLM Analytic Matrix (decision support process)
- Mindfulness and Leader Self Awareness
- Duty to Intervene: Identifying and Intervening Employee Dysfunctional Performance
- Implicit Bias and Self-Regulation
- Critical Thinking and Ethical Decision Making
- Strategies to Enhance Employee Wellness (Growth vs Fixed Mindset)
- Developing Psychological Capital (PsyCap)
- Everything DiSC™ Workplace
- Effective Coaching Strategies
- Workforce Engagement
- Developing and Communicating Effective Performance Expectations

Contact: Dr. Eric Murray

Email: [emurray@teamtrainingassociates.com](mailto:emurray@teamtrainingassociates.com)

Phone: 860-377-4157

*Check or Credit Card accepted*

*Local accommodations available- See attached*



Authorized Partner

EVERYTHING  
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Team Training Associates  
**Performance Leading**

**Practitioner Course**  
October 1-3, 2024 OR

**Registration**

**FEE: \$695.00 pp**

Please provide the following information:

Name

Agency

Email

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\$695 x (# of attendees)

Total amount due: \_\_\_\_\_

Please make payment to:  
Team Training Associates  
*Credit Card Accepted*

**Contact**

Dr. Eric Murray

Email: [emurray@teamtrainingassociates.com](mailto:emurray@teamtrainingassociates.com)

Phone: 860-377-4157

# Area Lodging

- The Watson Boutique Bed & Breakfast 374 Thompson Rd, Thompson, CT (2.7 miles)  
<https://www.thewatsonboutiquebb.com/>
- Inn at Fox Hill Farm 760 Pomfret St, Pomfret Center, CT (7.7 miles)  
<https://www.innatfoxhillfarm.com/>
- Mansion at Bald Hill 29 Plaine Hill Rd, Woodstock, CT (7.9 miles)  
<https://www.mansionatbaldhill.com/>
- The Woodstock Inn 94 Plaine Hill Rd, Woodstock, CT (8.2 miles)  
<https://www.woodstockinn.com/>
- Comfort Inn & Suites 16 Tracy Rd, Dayville, CT (9.1 miles)  
Phone: 860-779-3200
- Wellsworth Hotel & Conference Center 14 Mechanic St, Southbridge, MA (10 miles)  
<https://wellsworthhotel.com/>
- The Hampton Inn 328 Main St, Sturbridge, MA (14 miles)  
Phone: 508-347-6466
- Holiday Inn Express & Suites 21 New Boston Rd, Sturbridge, MA (15 miles)  
Phone: 508-347-8000